Company Financial Report (2023-2024)

Exchange Rate Information

- In 2023, the average exchange rate for CNY to EUR was approximately 7.5 (1 EUR ≈ 7.5 CNY).
- In 2024, the average exchange rate for USD to EUR was approximately 1.08 (1 EUR ≈ 1.08 USD).
- In 2023, the average exchange rate for GBP to EUR was approximately 1.15 (1 GBP ≈ 1.15 EUR).

Inspur

- **Establishment**: The predecessor of Inspur Group was founded in 1945 as Shandong Machinery Plant.
- Number of Employees: Over 30,000 employees.
- **Subsidiaries**: Inspur has multiple subsidiaries and offices worldwide, operating in over 100 countries and regions.
- Net Sales 2023: According to Inspur Software's (600756.SH) 2023 annual report:
 - Revenue: CNY 2.553 billion (~EUR 340 million), a 23.09% increase YoY.
 - Net Profit: CNY 90.99 million (~EUR 12.13 million), a 42.65% increase YoY.

References:

- 1. Jiemian News (April 18, 2024) Inspur Software 2023 Annual Report.
- 2. Shanghai Stock Exchange (Stock Code: 600756.SH).

Kingdee

- Establishment: 1993
- Number of Employees: Over 8,000.
- **Subsidiaries**: Kingdee has served over 6.8 million enterprises and government organizations, with subsidiaries and offices in multiple countries.
- Net Sales 2023: According to Kingdee's 2023 financial report:
 - Revenue: CNY 5.679 billion (~EUR 757 million), a **16.7% increase YoY**.

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• Operating Cash Flow: CNY 653 million (~EUR 87.1 million), a **74.5%**

- countries.
- Net Sales 2023: According to Kingdee's 2023 financial report:
 - Net Profit: CNY 210 million loss (~EUR 28 million loss), a 46.1% improvement YoY.
 - Operating Cash Flow: CNY 653 million (~EUR 87.1 million), a 74.5% increase YoY.

References:

- 1. Xinhua News Kingdee 2023 Financial Report
- 2. Hong Kong Stock Exchange (Stock Code: 0268.HK) Kingdee Quote
- 3. Kingdee Official Website

Oracle

- Establishment: Founded in 1977 as Software Development Laboratories.
- Number of Employees: Approximately 160,000 employees as of 2024.
- **Subsidiaries**: Oracle operates in over 145 countries worldwide.
- Net Sales 2024:
 - Revenue for fiscal year 2024: USD 53 billion (~EUR 49.07 billion).
 - GAAP Net Income tear 2024: USD\$10.5 billion(~EUR 9.72 billion).
 - Operating Cash Flow year 2024: USD\$18.7 billion(~EUR 17.31 billion), up 9% year-over-year.

Reference:

- 1. Oracle Official Website
- 2. Oracle Announces Fiscal 2024 Fourth Quarter and Fiscal Full Year Financial Results

Sage

- **Establishment**: Founded in 1981 in Newcastle upon Tyne, UK.
- Number of Employees: Approximately 11,565 employees globally as of 2023.
- **Subsidiaries**: Operates in 23 countries worldwide, serving over 6 million customers.
- Net Sales 2024 September 30:
 - **Operating Revenue**: The company achieved operating revenue of 2,332 million GBP(~ EUR 2,681.8million).
 - Operating Profit: The company's operating profit was 529 million GBP (~ EUR 608.35 million), a year-on-year increase of 20.8% (Underlying).
 - Net Profit: The net profit attributable to the parent company's shareholders was 323 million GBP (~ EUR 371.45 million), a year-on-year increase of 55%.
 - **Operating Cash Flow**: The net cash flow generated from operating activities was 649 million GBP (~ EUR 746.35 million). representing a

References:

- year increase of 55% .
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- year-on-year growth of 22.9%.

References:

- 1. <u>Wikipedia Sage Business Solutions</u>
- 2. <u>Sage Official Website</u>
- 3. <u>https://www.research-tree.com/newsfeed/article/sage-group-plc-results-for-the-year-ended-30-september-2024-2631935</u>
- 4. The Times



5.

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How to Find Net Sales Data

To verify financial data, you can check the official reports of each company:

1. Shanghai Stock Exchange (SSE) for Inspur (600756.SH):

- Visit SSE's official website.
- Search for "600756" or "Inspur Software" to find relevant announcements and reports.
- 2. Hong Kong Stock Exchange (HKEX) for Kingdee (0268.HK):
 - Visit HKEX's official website.
 - Search for "Kingdee" to find financial reports.
- 3. Oracle and Sage Reports:
 - Visit their official corporate websites for financial disclosures and investor relations reports.